

# Popov, Arnaudov & Partners

DETAILED INFORMATION ABOUT THE LAW OFFICE  
AND ITS ACTIVITIES

2019

# About the Law Office

**The Law Office** was established in 1998. It has significant experience in the provision of legal advice and procedural representation before courts and courts of arbitration throughout the country, as well as before regulatory bodies: the Committee for Protection of Competition, the Committee for Protection of Consumers, the Patent Office, the Committee for Protection of Personal Data, the Committee for Protection from Discrimination, the Council for Electronic Media, the Ethics Committee and more.

**Popov, Arnaudov & Partners** is structured in three main departments: Commercial law and Regulations; Public law and Projects; Receivables Collection. They comprise of over 50 professionals who provide services mainly in the following fields:

**Court actions** – business, tax, administrative, arbitration

**Corporate analyses and corporate law** – mergers, acquisitions, structuring and restructuring, due diligence, outsourcing and corporate relocation

**Regulation and compliance** – competition, personal data, consumer protection, advertising, AML and financial supervision, on-line platforms, discrimination

**Labour law and migration** – employment contracts, rules and structures, employee leasing, work and stay permits, labour disputes

**Tax law** – appealing of acts, tax planning, tax advice on deals, transfer pricing assistance

**Intellectual property** – copyrights, brands, patents, designs

**Real estate and investments** – full assistance in real estate and construction transactions, due diligence, governmental incentives, environmental regulations, property disputes

**Public-private partnership** – public procurement and financing, privatization, concessions

**Parenthood** – surrogacy, adoption, citizenship of children born abroad, parental rights, challenging and establishing of origin, child travel abroad

**Institutional capacity, e-government and e-justice** – analyses, recommendations, draft regulatory actions, reprogramming of processes, acquis communautaire

**Collection** – out-of-court, court, insolvency

# Membership and Recognizability

- In 2015, Popov, Arnaudov & Partners became the first Bulgarian law office to be member of one of the greatest international law networks, **TAGLaw**. This precision association comprises more than 280 law offices in over 100 countries worldwide.
- Popov, Arnaudov & Partners is member of the **German-Bulgarian Chamber of Industry and Commerce**, and partner Hristo Koparanov is an arbiter at the Court of Arbitration with the Chamber.
- In the beginning of 2016, Popov, Arnaudov & Partners became member of the **Bulgarian branch of IFA (International Fiscal Association)** which provided the opportunity to participate in international and national working groups, workshops and conferences, as well as in public consultations with the Revenue Administration.
- The numerous projects in the Bulgarian water sector resulted in our membership in the **Bulgarian Water Association**.
- In 2019 the Law Firm became member of **CCI France Bulgaria** and **PARA – the Professional Association of Robotics and Automation**.
- Since 2014, the management system of Popov, Arnaudov & Partners has been certified in accordance with the international standard ISO 9001:2008, and since the beginning of 2017 – also under the new version of standard **ISO 9001:2015**.
- Since 2007, Popov, Arnaudov & Partners has been included on an annual basis in the prestigious international annual rating of law offices in Europe, the Near East and Africa – **Legal 500 EMEA Editorial Review**, and in 2015, it was recommended **in all fields** for which the issue conducts research in Bulgaria. The Law Office has been also recommended by the other international ratings – Chambers and IFLR1000, as well as by the dedicated ratings in the field of M&A (Mergers and Acquisitions) and Media Law.



# Expertise and Working Fields

# CORPORATE LAW, ANALYSES AND M&A

Popov, Arnaudov & Partners offers advisory and legal services covering the full spectrum of problems related with corporate law. This includes both daily support during the conduct of business activity, as well as specific advice in the following fields, among others:



## **Mergers and acquisitions:**

Popov, Arnaudov & Partners performs complete legal analysis during the acquisition of a business, represents the clients in negotiations and preparation of the documents related with the deal in all its stages – both during acquisition, as well as during expropriation of a business or structuring of a joint venture.



## **Company structuring and franchise networks:**

The experts possess the required professional look at structuring and reorganization of a business in various fields, including at establishment and development of franchise and distributor networks.

## **Due diligence:**

Often, for the purpose of reducing the risk at merger and acquisition, or for other reasons, a due diligence is required to be made. The Law Office has multi-annual experience in the performance of **complex corporate analyses and restructurings**.

During the recent 5 years, on missions of local and foreign investors, advice has been provided and due diligence performed on deals of target enterprises operating **in more than 10 different economic sectors**.



# CORPORATE ANALYSES AND M&A

Popov, Arnaudov & Partners has provided advice on:

- ❑ the establishment and development of **one of the greatest franchise networks** in Bulgaria;
- ❑ the structuring and conclusion of several deals for **consolidation of the providers of cable TV and Internet** totalling over BGN 100 million;
- ❑ the **acquisition of one of the leading Bulgarian furniture traders** by one of the biggest European chains trading in furniture and accessories;
- ❑ **various acquisitions in the ICT sector**;
- ❑ **the first IPO of a non-banking financial institution** in Bulgaria;
- ❑ **transborder deals for sale of raw materials (oil, copper) and products (grain)** totalling over USD 200 million;
- ❑ the **acquisition of one of the greatest milk-processing enterprises** in the country with turnover of over EUR 25 million and EBITDA of over EUR 4 million;
- ❑ **privatization assessments** of various State-owned enterprises;
- ❑ **establishment of strategic partnerships** in various sectors, power engineering among them;
- ❑ **tailor made schemes** for trust agreements and trust deeds;
- ❑ **outsourcing and corporate relocation** of companies willing to avail of the possibilities for doing business in Bulgaria.

## REGULATIONS AND COMPLIANCE | PROTECTION OF COMPETITION

- **Procedural representation before the Committee for Protection of Competition and the Supreme Administrative Court.** The Law Office has represented its clients in all types of procedures under the Protection of Competition Act: case-files on **cartel agreements, abuse of dominant position, unloyal competition**, as well as **resolving of concentration between enterprises**. The law Office has also experience with assistance to clients during the conduct of „sudden inspections” by the Committee. The team of the firm acted in one of the first procedures for abuse of a stronger position during negotiation.
- **Advisory services:** preparation of preliminary and subsequent opinions, analyses and recommendations. The Law Office has advised its clients regarding the possibilities for individual relieving from the prohibitions under competition law, as well as regarding the need to inform the Committee or the European Commission of a planned deal. A number of advertising companies have been advised, as well as contracts containing clauses for which there might be some doubt that they contradict to the legal requirements.

## REGULATIONS AND COMPLIANCE | PROTECTION OF CONSUMERS

The dedicated team of the Law Office provides advice and represents **both traders and consumers** on cases related with consumer protection.

The Law Office has provided advice on a number of **traders’ general terms** – either related with trade centre activity, or with on-line trade or conclusion of contracts outside trade centres.

The Company also provides procedural representation before the Committee for Protection of Consumers, as well as before the Court during appealing of penal judgments or orders of the Committee for Protection of Consumers, as well as on cases related with user claims.

The Law Office has developed a special know-how to provide advice and representation to persons whose interests have been impaired **in relation with airplane flights**. The team of the Company represents successfully before the aviation companies users whose flights were delayed or cancelled, as well as users whose luggage was lost or delayed.

The Law Office provides advice on the general terms of consumer credits, including through e-means.



# REGULATIONS AND COMPLIANCE | PROTECTION OF PERSONAL DATA

The Law Office has a dedicated team of legal advisers with great expertise and diverse experience in the field of protection of personal data. The team provides service to public and private corporate clients in various sectors: provision of communal services, user crediting, production enterprises, software companies and more.

The offered services in relation with protection of personal data include:

- ❑ Conduct of **trainings** after custom-tailored design;
- ❑ Implementation of the duties related with the position „**Data Protection Officer**“;
- ❑ **GAP analysis** of the major processes of processing personal data with the client, of the procedures and documents related therewith. Conclusions about the legal compliance of the processes and documents and recommendations for their design / revision in accordance with the requirements;
- ❑ Preparation or amendment to **documents to implement the requirements** of personal data protection, including:
  - Amendments to contracts, general provisions, forms and procedures;
  - Internal rules, security and confidentiality policies;
  - Consents for processing of personal data;
  - Register of the activities related with processing of personal data;
  - Register of the offences and notification procedure for exchange of information with the controlling body in case or registered data breach events;
  - Procedures to introduce the role of the personal data protection officer: powers, responsibilities, interaction.
- ❑ Legal assistance in the **introduction of the required measures**, including during assessment of the impact on personal data protection.

## REGULATIONS AND COMPLIANCE | REGULATED MARKETS

The team of the Law Office represents its clients who operate on regulated markets, such as the market for provision of e-communication networks and e-services.

Integral advice is provided ensuring compliance of the clients' activity with the requirements of the sector legislation: **initial registration / licensing** in relation with the goods or services provided by the client, as well as ensuring of **subsequent compliance with the regulatory requirements**.

The Law Office also represents its clients during appealing of orders and penal judgments issued by the sector regulatory authorities.

The team of the Law Office has rich experience in providing **opinions** regarding the legal compliance of a given advertisement, as well as **protection of clients under case-files against them** in relation with effected business communication.

The Managing Partner has experience as member of the Ethics Committee at the National Self-Regulation Council, and as of today, he is member of the Committee of Appeals. On account of this, apart from the significant experience and knowledge of the generally binding legal requirements, our team is also familiar with the standards and rules of ethic advertising and business communication in Bulgaria (including with the application of the National Ethic Rules for advertising and business communication of the National Self-Regulation Council).

Financial Supervision

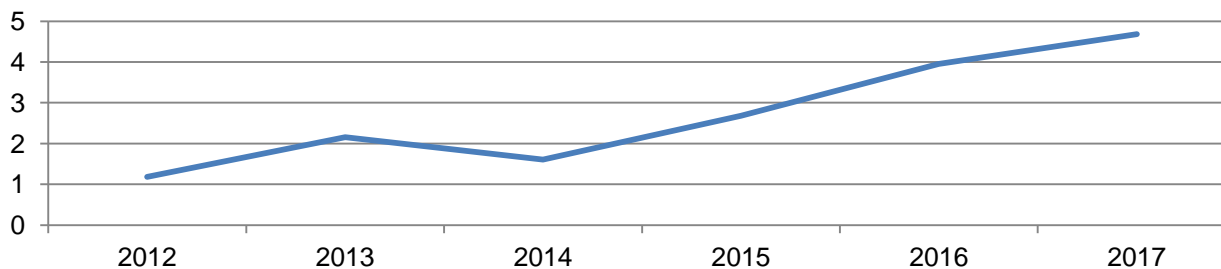
Energy and Water Regulation

Discrimination

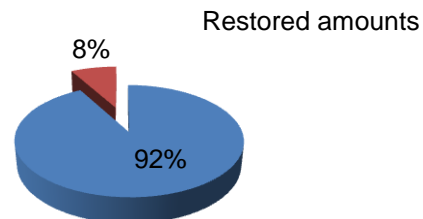
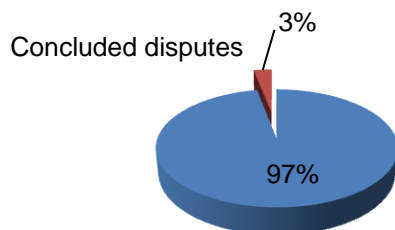
## TAX LAW

Popov, Arnaudov & Partners provides legal advice in the exclusively dynamic field of tax and insurance law, whereas during the last years, it has **contributed to the resolution of tax disputes with material interest of about BGN 5 million.**

Tax disputes



During the period 2014–2017, **97 % of the cases** in the field of tax law **were finally concluded in favour of the clients**, which were related with representation before the Revenue Administration on disputes and procedural representation before the judicial authorities. Through the assistance of the Law Office, the clients were restored / saved **92 % of the amounts** under the assigned cases.



# TAX LAW

Popov, Arnaudov & Partners provides a wide spectrum of services related with the entire tax process, tax planning, transfer pricing regulations, advice on the daily business activity and specific deals and transactions. The Law Office works in partnership with:

- ❑ an Attorney-at-Law based in Amsterdam, specialized in the field of VAT regulations on the territory of the EU;
- ❑ a company in Amsterdam, specialized in the issues of tax planning and property optimization in international perspective.



Main services:

- **Representation during appealing :**

- ❑ representation during the appealing of assessment bills for public liabilities, of ordinances for security measures and in procedures for establishment of offences.

- **Tax advice on deals:**

- ❑ The tax aspects and effects at deals related with starting, restructuring and termination of business activities, provision and obtaining of various types of funding, acquisitions and sales of assets, enterprises or parts thereof, entry into new markets;
- ❑ Support and decisions on various issues which might emerge during the daily business activity, related with corporate and personal income taxation, withholding taxes, application of the Double Taxation Conventions (DTC), indirect taxes, local taxes and fees.
- ❑ Full support in the elaboration of transfer pricing documentation

## PUBLIC-PRIVATE PARTNERSHIP

The Law Office provides advice on the overall process of carrying out public procurement procedures, both for contractors and for participants. The team of Popov, Arnaudov & Partners possesses specific expertise in the control of public procurement procedures during the implementation of projects funded by European funds. The Law Office is legal advisor of the Governing Authorities of three of the Operating Programmes from programme period 2007–2013, one in 2014-2020 and advisor on the structuring of Operating Programme „Good Governance“ 2014–2020. Services provided by Popov, Arnaudov & Partners in the field of public-private partnership :

- preparation of documents for awarding of public contracts;
- monitoring of procedures and preparation of offers for participation in public procurement procedures;
- procedural representation on cases related with public procurement;
- participation in assessment committees;
- advice and opinion on cases in the field of public procurement;
- control of the legal compliance of prepared documents;
- advice and procedural representation of beneficiaries in relation with imposed financial corrections on projects funded by European funds;
- dedicated educations for employers and participants under the Public Procurement Act.

# PUBLIC-PRIVATE PARTNERSHIP

Specific experience and achievements in Public-Private Partnership:

- ✓ Provided advice and dedicated services on the management, monitoring and implementation of projects which have contributed to the effective utilization of funds from employers and beneficiaries amounting to more than **BGN 1 billion** under three Operating Programmes – Operating Programme “Administrative Capacity 2007-2013”, Operating Programme “Environment 2007-2013”, Operating Programme “Regional Development 2007-2013”;
- ✓ Participation in the structuring of one of the new key programmes and its Governing Authority for the period 2014-2020: Operating Programme “Good Governance 2014-2020”, under which the European Union provides funds amounting to **nearly BGN 670 million**;
- ✓ Provision of advice to various beneficiaries in relation with the utilization of funds and verification of disputable expenses amounting to **nearly BGN 6 million**;
- ✓ Provision of advice and preparation of documents for public procurement procedures under projects amounting to more than **BGN 40 million**;
- ✓ Successful defence of clients under public procurement cases of significant public interest amounting to more than **BGN 44 million**.

Performed legal compliance check-up of 745 public contracts under projects totalling over EUR 400 million

Prepared more than 50 documentations for carrying out of public procurement procedures

Prepared more than 1700 offers and applications for participation in public procurement procedures

# LABOUR LAW AND MIGRATION

The labour law cases of our clients are serviced by a dedicated member team of legal experts with multi-annual experience in the field of labour law and representation in labour disputes. In this aspect of service, the Law Office offers:

- ❑ Provision of a wide spectrum of services, including **development of systems of labour documents** and internal firm regulatory actions for the **Employer, out-of-court and preventive resolution of labour disputes**, representation before the controlling and administrative authorities of the Chief Labour Inspectorate Executive Agency and the Employment Agency, as well as the judicial authorities on labour case-files and in court actions;
- ❑ Complex expertise in the **preparation and activation of integral strategies for upholding court actions in the field of labour law** which, on account of their subject matter, are of great public and social importance;
- ❑ Excellent results in the conduct of out-of-court and court negotiations in labour law disputes where advice is provided on the integral labour law concepts and documents of the Employer;
- ❑ Provision of a complete service package in relation with the hiring of employees – from the registration of a company providing temporary employment to advice on the specific leasing scheme;
- ❑ Advice and services **concerning various problems related with the residence and employment of foreigners in Bulgaria.**

Taking into account the structure of the Client, **Popov, Arnaudov & Partners** provides advice on:

- ✓ *Appropriate scheme for hiring of employees complying with the Client's business;*
- ✓ *Structuring and restructuring of the staff and the legal labour framework of the Client;*
- ✓ *Provision of Client employees to another company (“leasing of employees”);*
- ✓ *Employee payment systems and Client cost optimization;*
- ✓ *Employer's security and control of employees;*
- ✓ *Working time systems;*
- ✓ *Labour law audit on the order of the Client;*
- ✓ *Full assistance in labour migration procedures.*

## REAL ESTATE AND INVESTMENTS

For over 19 years of practice, **Popov, Arnaudov & Partners** has been a preferred advisor for private and public clients in the field of real estate, construction and investments. The offered services in the field include:

- ❑ Legal analyses and investigation of real estate reflecting their right in rem regime, structural and cultural and historical status, special designation and operation regimes;
- ❑ Complete legal service during investment in real estate: provision of integral advice and representation in all stages of the deal;
- ❑ Preparation of the legal framework and provision of advice in all planning and implementation stages of investment projects for residential, commercial, industrial complexes and/or infrastructure projects;
- ❑ Preparation, management and monitoring during the implementation of the projects for funding of the investment process, including during assignment to contractors of the activities related with spending of the funds for the projects' accomplishment;
- ❑ Integral legal assistance during property management – contractual framework, assistance and representation during negotiations;
- ❑ Legal defence, assistance and representation in disputes with real estate as their subject matter;
- ❑ Assistance in procedures for certification under the Investment Promotion Act.

### Significant projects advised in 2016/2017:

- Development of a new residential quarter in the suburbs of the city of Sofia;
- Investment in commercial spaces in the cities of Sofia and Varna totalling EUR 7 million;
- Refunding of investments totalling EUR 26 million and establishment of the required securities;
- Analysis of the national legal framework in relation with the establishment and management of the network “Natura 2000” in Bulgaria.





# COPYRIGHT AND RELATED RIGHTS

As one of the big law offices which participated in the design of the applicable Copyright and Related Rights Act, we have multi-annual comprehensive experience in all aspects of the matter and may be useful to you in:

- ❑ **Protection of your author's products** – software, mobile applications, movies, e-books, music, design and any other products. We design the legal framework which will ensure you the confidence to profit from the products of your intellectual efforts;
- ❑ **Representation and negotiation with providers of protected content** – we have multi-annual experience in providing advice on deals for purchasing of film, musical and software content, including successfully concluded deals with Metro Goldwin Mayer, NBCUniversal, Miramax, Paramount, Fox, as well as independent studios and other distributors of content;
- ❑ **Representation before the Ministry of Culture, the Organizations for Collective Management of Rights** to arrange for all sorts of use of protected content;
- ❑ **We provide advice on contracts for arrangement of copyright and related rights** between employers and developers of author's works; producer contracts;
- ❑ **Regulation design** – during the recent 10 years the experts of our team have participated in expert groups and initiatives to amend and update the legal framework in the field of copyright;
- ❑ **Disputes on copyright and related rights** – in our practice we have brought to an outcome favourable for the clients a number of disputes with copyright legal element, including software protection cases iconic for Bulgaria, cases for illegal use of works, disputes related with the Organizations for Collective Management of Rights and more.

# INDUSTRIAL PROPERTY

## Services provided by the Law Office:

Integral service on cases in the field of industrial property: registration of national, European and international brands, patents and designs, representation in opposition proceedings and deletion proceedings;

- ❑ Procedural representation before the competent authorities: Patent Office, Administrative Courts and Supreme Administrative Court in procedures for protection of rights to industrial property objects;
- ❑ Advisory services: preparation of opinions, analyses and recommendations, settlement of disputes in the field of industrial property;
- ❑ Drafting of license contracts, contracts for assignment of rights to industrial property objects and more;
- ❑ Investigations of trade marks and patents, monitoring of marks and other industrial property objects.



Filed applications for over 80 trade marks under national, European and international procedures

Registered industrial designs of various products

Accomplished investigations and filed applications for registration of international patents

# REGULATION, INSTITUTIONAL CAPACITY, E-GOVERNMENT AND E-JUSTICE - SERVICES

Popov, Arnaudov & Partners has a standing working group focused on the field of e-government and e-justice. The team performs:

- Analysis, description, reprogramming of legally regulated functions and working processes;
- Legal advice in relation with the application of the regulatory framework in the field of e-identification, e-exchange of documents, e-government.

Four working groups implement projects related with improvement of the legal framework and the government capacity of the Bulgarian institutions in various public fields, including through:

- Analyses of good practices applied in other countries and formulation of recommendations for their application;
- Preparation of drafts of regulatory actions;
- Assessment of government systems and models and their effectiveness.

# REGULATION, INSTITUTIONAL CAPACITY, E-GOVERNMENT AND E-JUSTICE - EXPERIENCE

Some of the projects implemented in the field are, as follows:

- Bulgarian Investment Agency: comparative analysis of the legal framework for implementation and management of direct foreign investments in 5 European countries, also comprising the specific legislation in the priority economic sectors for Bulgaria. Value: BGN 132 480;
- Supreme Judicial Council: analysis of the procedural actions and the certification statements in civil and administrative procedure; recommendations on the scope of rules under the terms of justice. Value: BGN 133 200;
- Ministry of Justice: comparative analysis of good European practices in the field of enforcement procedure and introduction of e-justice. Value: BGN 31 200;
- Ministry of Finance: analysis of the structure of the Governing Authority of Operating Programme “Administrative Capacity”, functional characteristics, development of an Enforcement Guide for Operating Programme “Good Government”. Value: BGN 56 400;
- Supreme Administrative Court: comparative analysis of good European practices in the field of administrative administration of justice, including for enhancement of the effectiveness and transparency of court actions; analysis of the organizational structure and working processes at the Supreme Administrative Court. Value: BGN 154 800.

Within each of the above-mentioned analyses, conclusions have been made on the applicability of the respective practices in Bulgaria and recommendations for the application of specific legislative / government decisions, practices or policies in the relevant field have been formulated.

In 2017, the team participated in the implementation of public works of the Administration of the Council of Ministers on the subject „Inventory and Analysis of the Regimes, Administrative Services and Information Massifs / Registers in Administration and Reforming of the Available Model for Organization and Maintenance of the Registers in State Administrations” which is fundamental for the accomplishment of e-government. Value: BGN 3 012 000.

## PARENTHOOD



In the field of parenthood, Popov, Arnaudov & Partners provides expert advice and legal assistance along the following lines:

- Surrogacy;
- Adoption;
- Citizenship of children born abroad;
- Parental rights;
- Challenging and establishment of origin;
- Child travel abroad.

## COURT ACTIONS – BUSINESS, TAX, ARBITRATION

The team of Popov, Arnaudov & Partners has rich experience in the field of procedural representation in disputes of various sorts before court and arbitration authorities countrywide. Over the years, the Law Office has defended successfully its clients on various types of cases: administrative, civil, business, labour, tax. In certain cases, the business prefers to trust arbitration to resolve disputes that have arisen. The Attorneys-at-Law of the Law Office feature sound experience and many years of practice in representation before Courts of Arbitration in the country.

Emiliyan Arnaudov is the only Bulgarian Attorney-at-Law who has been recommended by the international rating Global Law Experts as expert in category „Arbitration” for 2013.

An important undertaking of our Law Office is our participation in the establishment of a Court of Arbitration with the German-Bulgarian Chamber of Industry and Commerce. The structure of this Court will include Bulgarian and German arbitrators which will provide for enhanced quality and trust in the administration of justice.

## COURT ACTIONS – BUSINESS, TAX, ARBITRATION

Alongside with its experience in business, tax and arbitration cases on a wide range of subject matter, the Law Office has specific experience in:

- ❑ Disputes arisen from terminated **commercial representation** contracts: Popov, Arnaudov & Partners claims to be one of the few law offices in the country which have participated in the resolution of a legal dispute related with payment of the legally envisaged compensation for the business representative upon termination of the business representation contract. In our country, there are single court disputes on this subject matter which renders exceptionally useful the experience obtained by us;
- ❑ **Family legal disputes.** the Clients address Popov, Arnaudov & Partners on the entire spectrum of family relationship problems: divorces, parental rights, adoptions, restraining orders;
- ❑ **Insolvency and trader consolidation procedure** – the team of Popov, Arnaudov & Partners also possesses significant experience in the field of business insolvency, with all stages of the insolvency procedure; The Law Office provides advice to its Clients in case of need to prevent an insolvency procedure where prerequisites are available for the trader's consolidation outside the insolvency framework.
- ❑ Disputes on concluded bank credit contracts – The number and diversity of the disputed matter in the cases awarded to us provides us the possibility to not only know in details the court practice of all courts countrywide in the field of credit disputes, user crediting including, but also to participate directly in its formation.

## COURT ACTIONS – BUSINESS, TAX, ARBITRATION

Tort / Delict – The tort / delict is an exclusively diverse field with various lines in which Popov, Arnaudov & Partners has acquired narrow specialization during the recent three years.

The cases we work on are related with:

- ❑ **General delict** – unlawful damage of the property or non-property sphere of a person as a result of unlawful actions, including also such ones which constitute abuse of rights expressed in approaching the supervisory / regulatory authorities;
- ❑ **Professional delict** – unlawful damage resulting from unlawful actions during the exercising of a definite profession, such as the profession of enforcement officer, notary public, doctor, attorney-at-law and more.
- ❑ **Insult and defamation** – unlawful damage of the non-property sphere of a person as a result of an insult caused to them or a distributed defamation;
- ❑ **State and Municipality Responsibility for Damages Act** – unlawful damage by illegal acts, actions or inactions on the part of State or municipal authorities and officers;
- ❑ Our clients are both persons who have suffered a delict, as well as persons against whom a claim has been filed for having caused a tort / delict.

## Galin Popov, Chief Managing Partner



- member of the Sofia Bar Association since 1992;
- 1991 – Higher Institute with the Ministry of Interior, Master of Law
- 1986 – 2<sup>nd</sup> High School of Sofia „Emiliyan Stanev”, major: History
- during the first years of his practice worked in the field of business and bank law
- 1998 – founded „Popov & Partners”
- over the years led a number of projects in the following fields:
  - acquisitions, mergers, corporate structuring and business transactions;
  - real estate deals and management;
  - legislative analyses and drafts of regulatory actions;
  - analyses and restructuring of the working processes in institutions and companies;
  - investments;
- represents clients on a number of court and arbitration cases in the field of business, tax and administrative law;
- in the structure of the Law Office is focused on the relationships with clients and institutions and the public image of the Law Office.
- command of English language



## Emiliyan Arnaudov, Managing Partner



- member of Sofia Bar Association since 2007;
- 2013 – Bulgarian School for Policy – National Programme „Managerial Skills”, professional qualification: Political Management
- 2005 – Sofia University „Sv. Kliment Ohridski”, Master of Law, major: Administration of Justice
- 2000 – 151<sup>st</sup> Sscondary Comprehensive School profiled by Interests, Department of Law, city of Sofia,
- working in the field of corporate and business law since 2003; provided advice on a number of acquisition, merger, corporate structuring and business transaction deals; leader of due diligence in enterprises from various sectors
- represents clients on a number of court and arbitration cases in the field of business law, protection of competition, copyright law; the only Bulgarian attorney-at-law recommended by the international rating Global Law Experts as expert in category „Arbitration”
- leader of projects in the field of e-justice and development of legal software
- 2011 – present – successively, member of the Ethics Committee and the Committee of Appeals of the National Self-Regulation Council regulating advertising
- since 2013 – Managing Partner of the Law Office
- command of English and Spanish language

# Thank you

## for the time and attention spent!

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